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CONSUMER PURCHASES OF



CITRUS AND OTHER JUICES

APRIL 1961

CPFJ-116

U. S. DEPARTMENT OF AGRICULTURE

ECONOMIC RESEARCH SERVICE

IN COOPERATION WITH

THE FLORIDA CITRUS COMMISSION

PREFACE

This report presents estimated household consumer purchases of frozen concentrated juices, chilled orange juice, canned single-strength juices, canned grapefruit sections, and canned fruit drinks. Beginning with January 1961, the data represent projections to national totals based on reported purchases and related information from a representative national sample of approximately 10,000 household consumers. This is an expansion of the sample of about 6,000 households that was used from 1954 through 1960.

A committee of the Florida Citrus Industry working with representatives of the U. S. Department of Agriculture and the Market Research Corporation of America has reviewed the accuracy of the data presented in this series of reports. Based on experience and comparison with canners' reports, Bureau of Census stock reports, and estimates of use other than by householders, the committee agreed that projection of purchases by the Market Research Corporation of America consumer panel to a national total basis results in some overestimate of purchases of frozen concentrated orange juice. However, the data are considered reliable indicators of both trends and relative changes in household purchases from one period to another.

The cost of obtaining the consumer purchase data has been defrayed by the Florida Citrus Commission, with some help from the California Prune Advisory Board since October 1959. Prior to that time the Department cooperated with fruit industry groups in paying those costs. The Department, however, continues to analyze the data and publish reports as it has done since 1950.

All data in the report are based on 4-week periods (28 days) to facilitate comparisons.

June 1961

Based on data collected for the Florida Citrus Commission by the

Market Research Corporation of America



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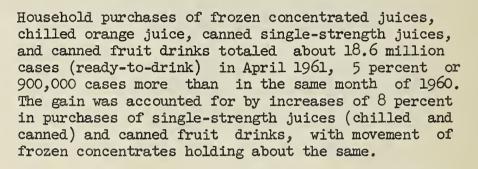
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CONSUMER PURCHASES OF CITRUS AND OTHER JUICES APRIL 1961

By Clive E. Johnson
Marketing Economics Division
Economic Research Service

The data in this report represent estimated total purchases by household consumers in the 48 contiguous States. They do not include purchases by hotels, restaurants, hospitals, or other institutional outlets. Data are for 4-week periods (28 days) to facilitate comparisons.

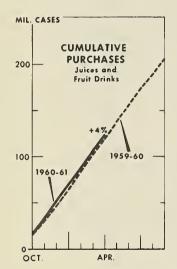
SUMMARY



In terms of products, purchases of chilled orange juice were up 18 percent from a year earlier to a new high. Frozen concentrated orange juice, up 3 percent, and canned orange drink, up 10 percent, were at record levels for the month of April. On the other hand, purchases of canned orange juice were off substantially, and total movement of the 4 reported orange products was about the same as in April 1960.

The retail price of canned grapefruit juice was down and purchases jumped to a 2-year high. Rather large gains were also reported for pineapple juice, miscellaneous canned juices, and miscellaneous canned fruit drinks. Tomato juice purchases increased moderately, but prune juice and pineapple-grapefruit drink held at year-earlier levels. Purchases of miscellaneous frozen concentrated juices were down about 14 percent. Canned grapefruit sections suffered a 6 percent setback in movement from April 1960.

Cumulative purchases of reported products for the season beginning October 1960 were 4 percent or 4.7 million cases ahead of 1959-60, as shown by the chart at the left. Close to half the gain in volume was accounted for by increased purchases of canned fruit drinks, about a third by single-strength juices, and a fifth by frozen concentrated juices.

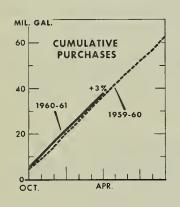


Production of frozen orange concentrate through April of the 1960-61 season was 11 percent ahead of the same period of 1959-60, and end-of-month inventories were moderately larger than a year earlier. Production of canned orange and canned grapefruit juices were below year-earlier output, and canners' inventories were smaller. In contrast, canned grapefruit sections were produced in greater quantity and stocks were moderately heavier.

Movement of oranges for fresh sales was below that of April 1960. Sales of grapefruit for fresh use, however, were greater.

FROZEN AND CHILLED JUICES

FROZEN ORANGE CONCENTRATE MAKES STRONG CONTRA-SEASONAL GAIN



The retail price of frozen concentrated orange juice fell from 22.1 cents per 6-ounce can in March to 21.4 cents in April and household purchases jumped 12 percent -- 580,000 gallons -- to a new April high of 5.5 million gallons. 1/ This reversed the year-long uptrend in prices (17.8 cents in April 1960) and the down-swing in purchases begun in November.

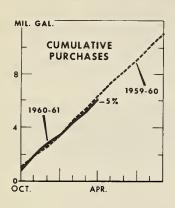
April purchases were up 3 percent from a year earlier, reflecting a gain of about 1 percentage point in the proportion of families buying. The average size of purchase at 7.5 cans per buying family held about the same.

Consumer expenditures for frozen orange concentrate amounted to \$25.3 million in April -- 8 percent more than in March and 24 percent more than in April 1960.

Frozen orange concentrate accounted for 35.4 percent of the total retail movement of frozen concentrated juices, single-strength juices (chilled and canned), and canned fruit drinks. A year earlier frozen orange had a 36.1 percent share of market.

Purchases of the concentrate during the first quarter of the season beginning October 1960 were high, but movement in the second quarter was comparatively slow. As a result, the gain in cumulative purchases over 1959-60 was reduced to 3 percent at the end of April as shown by the chart in the margin. (See pages 12 and 24.)

^{1/} Monthly and cumulative data in this report are for 28-day periods to facilitate comparisons.

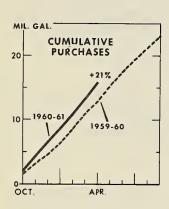


Retail movement of miscellaneous frozen concentrated juices, such as grapefruit or blends, was off 14 percent, or 130,000 gallons, from April 1960. Purchases for the season were 5 percent below the same months of 1959-60.

The decline in volume of purchases of these products differed but little from the increase in frozen orange concentrate. Consequently, purchases of all frozen concentrated juices totaled about the same as in April 1960.

On the average, a 6-ounce can of these products cost consumers 19.1 cents, or 0.6 cent more than paid a year earlier.

CHILLED ORANGE JUICE AGAIN UP TO NEW HIGHS

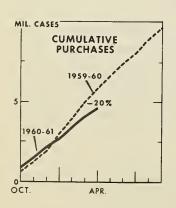


April purchases of chilled orange juice were up 18 percent -- 380,000 gallons -- from a year earlier. The purchase volume, together with the 5.4 percent of families buying, were both new highs in this 6-year series. With greater movement, the share of market increased from 3.5 percent in April 1960 to 3.9 percent in the same month of 1961.

Retail prices, which held at the March level of 40.6 cents per quart, were 3.1 cents higher than in April 1960. The average buying family spent \$1.40 for chilled orange juice, compared with \$1.61 for frozen orange concentrate. Total expenditures for chilled orange juice amounted to \$4.0 million, 29 percent more than in April 1960. (See page 13.)

CANNED SINGLE-STRENGTH JUICES

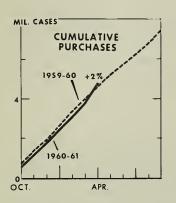
CANNED ORANGE JUICE DOWN SUBSTANTIALLY



Retail movement of canned orange juice was down 28 percent -- 230,000 cases -- from April 1960. This was the only individual juice or drink purchased in smaller volume than a year earlier, and the share of market shrank from 4.7 percent to 3.2 percent. Purchases for the season have averaged about 660,000 cases per month, 20 percent less than in the same period of 1959-60.

The decline in movement from a year earlier reflected a drop of 1.4 percentage points in the proportion of families buying, together with a 12-percent decrease in the average size of purchase. Output of canned orange juice is low in 1960-61, in contrast to the increase in production of frozen orange concentrate. Retail prices averaged 43.2 cents per 46-ounce can in April, 5 cents more than a year earlier, and 9 cents more than the 1954-58 April average. (See page 14.)

GRAPEFRUIT JUICE RISES TO TWO-YEAR HIGH

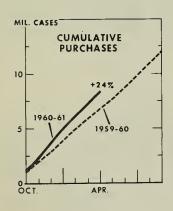


The retail price of canned grapefruit juice dropped 2.3 cents from March to a three-year low of 27.9 cents per 46-ounce can. Concurrently, there were sharp increases in the proportion of families buying and size of purchase, and retail movement jumped 18 percent over March and 45 percent over a year earlier to reach a two-year high of 871,000 cases. The March-April drop in prices and increase in purchases were considerably greater than the usual change.

With the increase in buying, the share of market rose to 4.7 percent compared with 3.4 percent in April 1960. The heavy April movement brought purchases for the season, for the first time, to a little above the 1959-60 level. (See page 15.)

Production of canned grapefruit juice in the 1960-61 season is far behind the corresponding period of 1959-60. Canners' end-of-month inventories are also substantially smaller.

PINEAPPLE JUICE HOLDS WELL ABOVE YEAR-EARLIER LEVELS

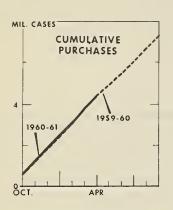


Nearly 10 percent of the Nation's families bought pineapple juice in April, a gain of more than 1 percentage point over the proportion buying a year earlier. The average size of purchase, at 2 cans per buying-family, was somewhat larger. As a result, total purchases were up 19 percent -- 180,000 cases -- to a three-year high for the month, and the share of market increased from 5.3 to 6 percent.

Cumulative purchases for the season were 24 percent greater than in the corresponding 7 months of 1959-60. This represented a substantially greater gain in volume of purchases than made by other juices.

Retail prices of pineapple juice have crept up to 29.2 cents per 46-ounce can from an October low of 27.6 cents. April 1960 prices averaged 31.1 cents. (See page 16.)

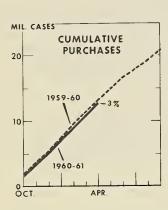
PRUNE JUICE CONTINUES TO PARALLEL YEAR-EARLIER LEVELS



The picture for prune juice in April 1961 was about the same as that of a year earlier. Purchases of 584,000 cases for the month and of 4.4 million cases for the season were as in April 1960. The share of market for prune juice was down a little to 3.1 percent. On the average, a quart bottle of prune juice cost consumers 44.1 cents in April, 0.2 cent more than a year earlier.

The proportion of families buying at 6.4 percent was smaller than a year earlier, but that loss was offset by an increase in the size of purchase to 2.3 quarts per buying family. (See page 17.)

TOMATO JUICE UP MODERATELY

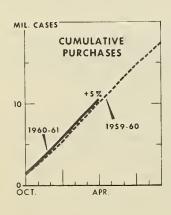


Tomato juice purchases were up 6 percent -- 110,000 cases -- from April 1960. This was the first time that movement in the current season exceeded year-earlier levels. The gain was associated with an increase in the size of purchase to 2 cans per buying family, with the proportion of families buying holding at 16.5 percent.

Tomato juice accounted for 10 percent of total purchases of juices and fruit drinks, about the same proportion as in the preceding April. The share of market, exceeded only by frozen orange concentrate, was nearly equal to the combined shares of chilled orange juice, canned orange juice, and canned orange drink.

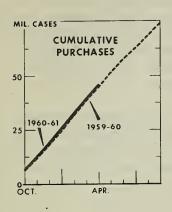
April prices of tomato juice edged up to 28.7 cents per 46-ounce can, 1.1 cents higher than a year earlier. (See page 18.)

HEAVY MOVEMEN'L' OF MISCELLANEOUS CANNED JUICES



The average 46-ounce can of miscellaneous canned juices cost consumers 36.6 cents in April, 1.3 cents less than in the preceding month, and 0.8 cent less than a year earlier. The proportion of families buying and the size of purchase increased concurrently and total purchases rose 10 percent or 160,000 cases over April 1960 to the highest level for several years.

The share of market for these products increased from from 8.6 percent in April 1960 to 9 percent in April 1961. (See table 12, page 22.)

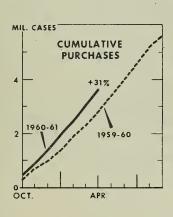


With only canned orange juice bought in smaller volume, total purchases of canned single-strength juices for home consumption in April were up 8 percent -- 500,000 cases -- from a year earlier. The canned juice share of the consumer market for concentrated and single-strength juices, and canned fruit drinks increased from 35.1 to 36 percent. In comparison, the share for frozen concentrates decreased from 42.4 to 40.6 percent.

About 44 percent of the Nation's families bought one or more single-strength juices during April. Purchases averaged 2.7 cans (46-ounce) per buying family. Comparable data are not available for a year earlier. (See table 14, page 23.)

CANNED SINGLE-STRENGTH FRUIT DRINKS

ORANGE DRINK PRICES AND PURCHASES RISE TO NEW HIGHS

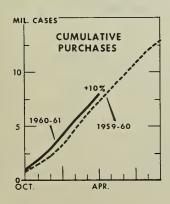


The uptrend in retail prices of canned orange drink continued in April with prices up 1 cent from March, and 3.4 cents from a year earlier, to a new peak of 33.2 cents per 46-ounce can. The purchase volume, while up only a little from March in contrast to the usual sharp gain, was up 10 percent from a year earlier, and was the heaviest April movement yet reported in this 6-year series. The share of market increased to 3.1 percent.

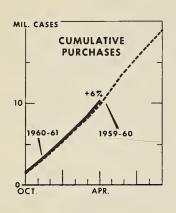
Cumulative purchases for the season were 31 percent ahead of 1959-60, the largest relative gain made by any product.

The gain in purchases over a year earlier was associated with the proportion of families buying rising from 3.7 to 4 percent. Buying-family purchases at 2.5 cans were also a little larger. (See page 19.)

PINEAPPLE-GRAPEFRUIT DRINK STEADY



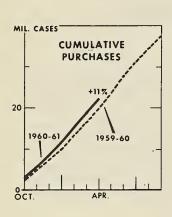
In contrast to the increased movement and price rises for canned orange drink, purchases of pineapple-grapefruit drink were the same as in the preceding month or a year earlier, and the share of market fell to 6.6 percent. Prices held at the March level of 27.7 cents per 46-ounce can, down 0.4 cent from April 1960. Purchases averaged 2.6 cans among the 8.5 percent of families buying. Retail movement has been comparatively slow for several months, and the cumulative gain over 1959-60 has narrowed considerably. (See page 20.)



April purchases of miscellaneous fruit drinks increased 14 percent or 230,000 cases over the same month of 1960, and the share of market rose from 9 to 9.8 percent. Buying has been above year-earlier levels throughout the season, and cumulative purchases are 6 percent ahead of the same period of 1959-60.

The gain in purchases over April 1960 reflected more families buying as well as a larger purchase per family. An average 46-ounce can of these products cost 34.3 cents at retail, 0.7 cent less than a year earlier. (See table 13, page 22.)

CANNED FRUIT DRINKS GAIN 8 PERCENT IN TOTAL



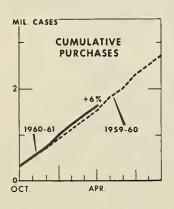
Total retail movement of canned fruit drinks exceeded the April 1960 movement by 8 percent or 270,000 cases. This was about the same relative gain as made by the canned single-strength juices.

Cumulative purchases for the season beginning October 1960 were up 11 percent from the same period of 1959-60. The gain in volume was about equal to the combined gains of frozen concentrated and canned single-strength juices.

Canned fruit drinks accounted for 19.5 percent of total consumer purchases of juices and fruit drinks in April, compared with 19 percent a year earlier. Consumption amounted to 3 cans per buying family with 21 percent of families buying. Comparable data are not available for a year earlier. (See table 14, page 23.)

CANNED FRUIT

GRAPEFRUIT SECTIONS OFF MODERATELY



Purchases of canned grapefruit sections were down about 6 percent, or 14,000 cases from the same month of 1960. The smaller volume reflected a decrease in the proportion of families buying from 3.9 to 3.4 percent, with part of that loss offset by a larger purchase per buying family.

Prices paid averaged 21.1 cents per No. 303 can. Year-earlier prices averaged 20.5 cents. (See page 21.)

Table 1. SUMMARY: Consumer purchases, percentage of families buying, purchases per buying family, and average prices paid for selected citrus juices and other products, April 1961 and 1960 1/

			••	Propor	tion :		FULL CHOIC	ישבים היביד	rurcusses per puying raminy	Sull 1 y	••			
Commodity	Tot	Total purchases	89 89	of families buying	ilies	Number	ber	Average size of purchase	e size chase	Quantity per month	ity	Averag per a	Average price paid per actual unit	paid
	April 1961	April 1960	Change 1961-60	April 1961	April 1960	April 1961	April 1960	April 1961	April 1960	April 1961	April 1960	Unit	April 1961	April 1960
FROZEN CONCENTRATED JUICES:	1,000 gallons	1,000 gallons	Percent	Percent	Percent	Number	Number	Ounces	Omces	Ounces	Ounces		Cents	Cents
Orange Miscellaneous	5,547 815	5,385 942	1,4	29.5	28.3	2.1	2.0	ਪਤ	22.7	145	£	6-02.	21.4	17.8 18.5
Total	6,362	6,327	Ŧ	1	1	-	ļ	ł	1	1	1		1	1
CHILLED ORANGE JUICE	2,475	2,099	+18	5.h	ቲ. ተ	2.7	2.9	39.8	39.1	110	113	32-oz.	9.04	37.5
CANNED SINGLE-STRENGTH :	1,000 cases 2/	1,000 1,000 cases 2/												
Orange Grapefruit Finea <u>pp</u> le	600 871 1,112	831 597 933	84 84 61	6.0 9.0 9.0 9.0	7.0	11.6	-#.#. -:-:	51.1 74.0 63.5	57.5 61.0 64.3	86 112 92	8,88	16-02. 16-02. 16-02.	43.2 27.9 29.2	38.2
Prune Tomato Miscellaneous	1,855 1,669	583 1,741 1,513	0 +7 +10	6.4 16.5 19.1	7.0 16.5 18.7	9.01	1.8	41.0 59.0 39.3	37.6 58.6 40.0	±24	8888	32-0z. 46-0z. 46-0z.	28.7 36.6	43.9 27.6 37.4
Total	6,691	6,198	φ	0.44	ļ	٦°,5	1	51.6	ł	123	1			-
CANNED SINGLE-STRENGTH : FRUIT DRINKS:														
Orange Pineapple-grapefruit Miscellaneous fruit	574 1,226 1,819	52 ⁴ 1,235 1,589	년 _구 부	4.0 8.5 12.7	3.7 8.8 12.0	111 7.00	1.4	74.3 64.9	82.3 65.3	117 118 117	115	16-02. 16-02. 16-02.	33.2 27.7 34.3	29.8 28.1 35.0
Total	3,619	3,348	φ	21.0	1	2.0	ł	77.1	1	140	ļ		1 0 6	1
CANNED GRAPEFRUIT SECTIONS	908	220	φ	4.8	6	3.5	, t	36.7	36.8	55	52	No. 303	ם. 1	80.5

480 ounces for grapefruit sections.

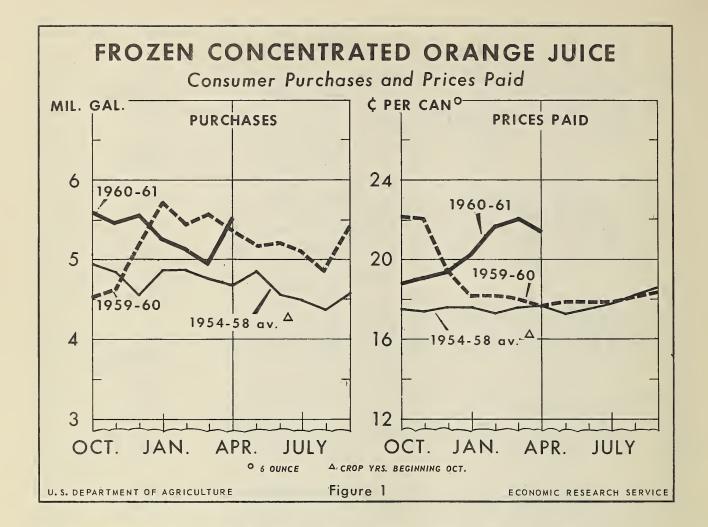


Table 2.--FROZEN CONCENTRATED ORANGE JUICE: Consumer purchases, percentage of families buying, purchase per buying family, and average prices paid, October 1959 to date, with comparisons

Period 1/	Tot	tal purch	ases		tion of s buying		se per		es paid ounce ca	
	1960 - 1961	1959 - 1960	Average : 1954-58	1960 - 1961	: 1959 - : 1 96 0	1960 - 1961	: 1959- : 1960	1960- : 1961 :	1959 - 1960	: Average : 1954-58
	1,000 gals.	1,000 gals.	1,000 gals.	Percent	Percent	Ounces	Ounces	Cents	Cents	Cents
Oct. Nov. Dec. OctDec.	5,616 5,458 5,552 16,626	4,560 4,634 5,138 14,332	4,957 4,856 4,563 14,376	29.1 30.1 30.1	26.9 26.7 27.9	46 46 45	41 43 45	18.8 19.1 19.4	22.2 22.1 19.4	17.5 17.4 17.6
Jan. Feb. Mar. OctMar.	5,257 5,149 4,966 31,998	5,730 5,444 5,579 31,085	4,871 4,879 4,771 28,897	30.2 28.5 28.1	30.3 28.1 27.8	41 43 43	45 48 50	20.3 21.7 22.1	18.2 18.2 18.1	17.6 17.3 17.6
Apr. May Jun. OctJun.	5,547	5,385 5,213 5,232 46,915	4,692 4,874 4,566 43,029	29.5	28.3 27.7 28.3	45	45 46 44	21.4	17.8 18.0 17.9	17.7 17.3 17.5
Jul. Aug. Sep. Season		5,081 4,879 5,433 62,308	4,497 4,386 4,592 56,504		27.2 27.5 29.3		45 43 44		17.9 18.1 18.3 18.8	17.8 18.3 18.6 17.7

^{1/} Monthly data are for 4-week (28-day) periods to facilitate comparisons; season-to-date purchases are for 12-week periods.

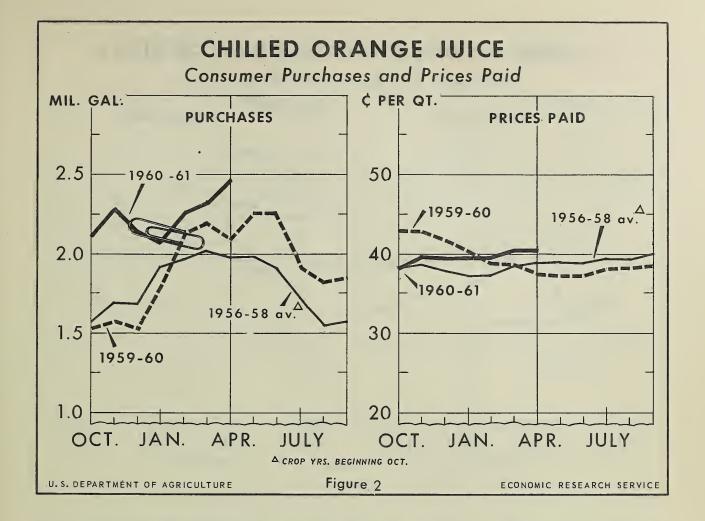


Table 3.-- CHILLED ORANGE JUICE: Consumer purchases, percentage of families buying, purchase per buying family, and average prices paid. October 1959 to date, with comparisons

Period 1/	Tota	al purch	ases	Proport families	tion of buying		ase per	Pri	ces paid quart	per
	1960- : 1961 :	1959 - 1960	: Average : 1956-58	1960- 1961	1959 - 1960	1960- 1961	: 1959- : 1960	1960- : 1961 :		Average 19 56- 58
	1,000 gals.	1,000 gals.	1,000 gals.	Percent	Percent	Ounces	Ounces	Cents	Cents	Cents
Oct. Nov. Dec. OctDec.	2,112 2,282 2,122 6,516	1,539 1,573 1,532 4,644	1,574 1,692 1,690 4,956	4.7 4.9 4.6	3.7 3.4 3.5	109 110 112	103 116 110	38.2 39.7 39.4	42.7 42.6 41.7	38.5 38.7 38.0
Jan. Feb. Mar. OctMar.	2,070 2,288 2,332 13,206	1,798 2,153 2,220 10,815	1,932 1,979 2,021 10,888	4.7 5.0 4.9	4.1 5.1 4.7	104 108 114	110 103 116	39.6 39.6 40.6	40.2 38.8 38.7	37.3 37.6 38.6
Apr. May Jun. OctJun.	2,475	2,099 2,277 2,271 17,462	1,982 1,987 1,923 16,780	5.4	4.4 4.7 5.0	110	113 117 108	40.6	37.5 37.3 37.3	38.9 39.2 39.0
Jul. Aug. Sep. Season		1,911 1,829 1,846 23,048	1,73 ⁴ 1,558 1,576 21,648		4.4 4.2 4.2		107 107 109		38.0 38.2 38.4 39.1	39.5 39.5 40.1 38.7

1/ Monthly data are for 4-week (28-day) periods to facilitate comparisons; season-to-date purchases are for 12-week periods.

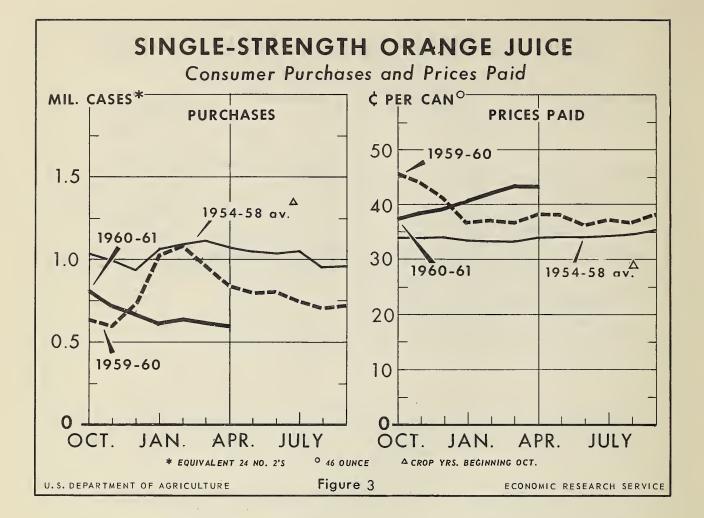


Table 4.--SINGLE-STRENGTH ORANGE JUICE: Consumer purchases, percentage of families buying, purchase per buying family, and average prices paid, October 1959 to date, with comparisons

Period 1/	Tot	tal purch	ases	Proport families	cion of s	Purcha buying	se per family	Pric 46-	es paid ounce ca	per
:	1960- 1961	: 1959 - : 1960	Average : 1954-58	1960 - 1961	1959 - 1960	1960 - 1961	: 1959 - : 1960	: 1960- : : 1961 :		Average 1954-58
	1,000 cases	1,000 cases	1,000 cases	Percent	Percent	Ounces	Ounces	Cents	Cents	Cents
Oct. Nov. Dec. OctDec.	811 714 667 2,192	626 594 726 1,946	1,039 998 940 2,977	7.3 6.5 6.2	6.1 5.9 6.8	92 88 90	86 86 86	37.5 38.8 39.2	45.5 43.9 40.7	34.0 34.0 34.1
Jan. Feb. Mar. OctMar.	607 645 621 4,065	1,021 1,066 964 4,997	1,062 1,094 1,123 6,256	5.8 5.9 5.8	8.4 9.9 7.9	86 8 9 84	102 89 101	40.8 42.0 43.5	36.7 37.0 36.7	33.6 33.6 33.6
Apr. May Jun. OctJun.	600	831 782 801 7,411	1,067 1,044 1,037 9,404	5.6	7.0 6.8 6.8	86	98 96 95	43.2	38.2 38.0 36.8	34.0 34.1 34.1
Jul. Aug. Sep. Season		733 709 716 9,569	1,046 950 952 12,352		6.4 6.8 6.7		94 87 89		37.2 36.9 38.0 38.5	34.4 34.8 35.5 34.1

^{1/} Monthly data are for 4-week (28-day) periods to facilitate comparisons; season-to-date purchases are for 12-week periods.
Equivalent cases 24 No. 2 cans...432 ounces per case.

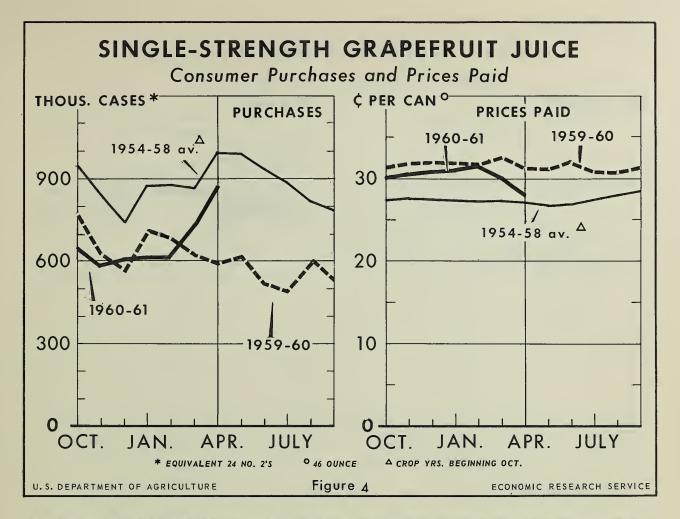


Table 5.--SINGLE-STREMOTH GRAPEFRUIT JUICE: Consumer purchases, percentage of families buying, purchase per buying family, and average prices paid, October 1959 to date, with comparisons

				: Proport	ion of	Purchs	se per	Pri	ces paid	l per
Period 1/	Tota	l purchas	ses 2/		buying 2/		g family		-ounce	
	1960- 1961		: Average : 1954-58	: 1960- : 1961	: 1959 - : 1960 :	1960 - 1961	: 1959 - : 1960	1960 - : 1961 :	1959 - 1960	: Average : 1954-58
	1,000 cases	1,000 cases	1,000 cases	Percent	Percent	Ounces	Ounces	Cents	Cents	Cents
Oct. Nov. Dec. OctDec.	648 583 606 1,837	773 628 570 1,971	942 841 744 2, 52 7	5.5 5.0 5.0	6.5 5.9 5.5	97 94 1 02	102 87 88	30.1 30.5 31.0	31.2 31.8 31.9	27.4 27.8 27.6
Jan. Feb. Mar. OctMar.	614 619 736 3,806	711 686 624 3,992	878 879 867 5 ,151	5.4 5.2 5.4	6.5 6.0 5.8	89 96 110	91 96 85	31.1 31.6 30.2	31.9 31.7 32.7	27.4 27.4 27.4
Apr. May Jun. OctJun.	871	597 618 520 5,727	993 989 9 30 8 ,063	6.3	5.6 5.3 4.8	112	85 100 91	27.9	31.5 31.3 32.1	27.1 26.8 26.9
Jul. Aug. Sep. Season		493 600 537 7,357	888 819 787 10,557		4.5 5.0 4.8		87 100 91		31.0 30.9 31.3 31.6	27.5 27.9 28.5 27.4

1/ Monthly data are for 4-week (28-day) periods to facilitate comparisons; season-to-date purchases are for 12-week periods. 2/ October 1959-December 1960 estimates revised upward 6 percent to provide comparability with new sample.
Equivalent cases 24 No. 2 cans...432 ounces per case.

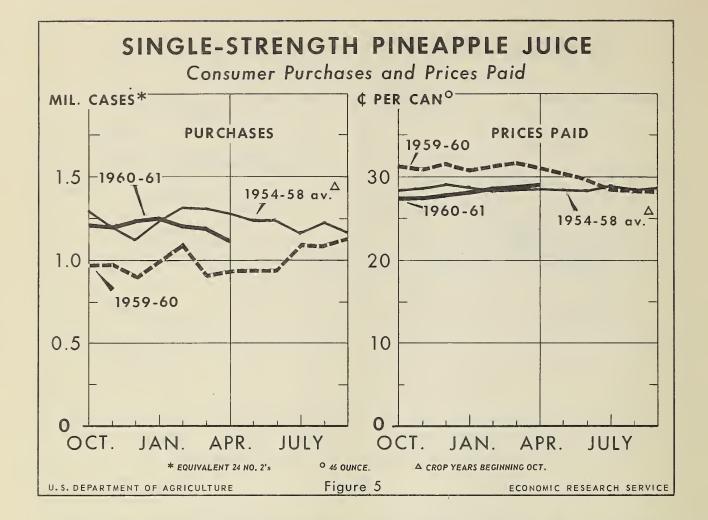


Table 6.--PINEAPPLE JUICE: Consumer purchases, percentage of families buying, purchase per buying family, and average prices paid, October 1959 to date, with comparisons

Period 1/	To	tal purch	ases .		tion of s buying		ase per g family		ces paid		
	1960- 1961		: Average : 1954-58	1960 - 1961	: 1959 - : 1960	1960 - 1961	: 1959 - : 1960	1960- : 1961 :	1959 - 1960	: Average : 1954-58	
	1,000 cases	1,000 cases	1,000 cases	Percent	Percent	Ounces	Ounces	Cents	Cents	Cents	
Oct. Nov. Dec. OctDec.	1,214 1,208 1,232 3,654	975 977 907 2,859	1,301 1,199 1,128 3,628	9.6 9.3 9.6	9.2 9.1 8.8	102 103 106	88 89 86	27.6 27.7 28.0	31.4 31.0 31.7	28.7 28.9 29.2	
Jan. Feb. Mar. OctMar.	1,255 1,204 1,188 7,301	986 1,099 915 5,859	1,235 1,321 1,315 7,499	10.7 10.1 10.0	9.9 10.5 8.6	99 95 98	84 87 90	28.3 28.7 29.0	31.1 31.5 31.8	29.0 28.5 28.6	
Apr. May Jun. OctJun.	1,112	933 940 950 8,682	1,281 1,246 1,246 11,272	9.8	8.7 8.5 8.7	92	90 93 91	29.2	31.1 30.7 30.2	28.7 28.7 28.6	
Jul. Aug. Sep. Season		1,107 1,090 1,113 11,992	1,167 1,221 1,169 14,829		9.1 8.8 9.6		101 99 96		28.7 28.8 28.3 30.5	29.1 28.8 28.9 28.8	

^{1/} Monthly data are for 4-week (28-day) periods to facilitate comparisons; season-to-date purchases are for 12-week periods.
Equivalent cases 24 No. 2 cans...432 ounces per case.

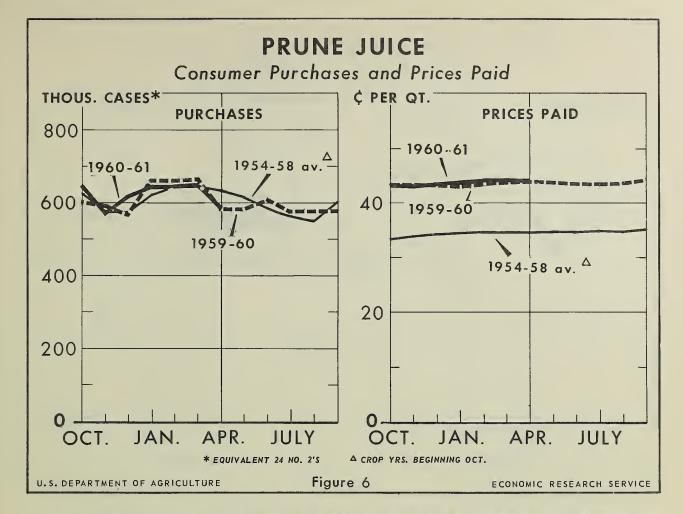


Table 7.--PRUNE JUICE: Consumer purchases, percentage of families buying, purchase per buying family, and average prices paid, October 1959 to date, with comparisons

Period 1/	Tota	l purchas	ses 2/	: Propor : families	tion of buying 2/		ase per	Pri	ces paid quart	. per
	1960- 1961	: 1960	: Average : 1954-58	1960 - 1961	1959 - 1960	1960- 1961	: 1959- : 1960	1960- : 1961 :	1959 - 1960	: Average : 1954-58
	1,000 cases	1,000 cases	1,000 cases	Percent	Percent	Ounces	Ounces	Cents	Cents	Cents
Oct. Nov. Dec. OctDec.	648 570 620 1,838	601 598 574 1,773	625 579 576 1,780	7.3 6.4 6.4	6.8 6.7 6.6	72 72 78	73 72 72	43.3 43.2 43.5	43.4 43.6 43.3	33.3 34.1 34.3
Jan. Feb. Mar. OctMar.	643 643 648 3,772	666 661 668 3,768	628 643 647 3,698	6.9 6.9 7.2	7.5 8.0 7.8	78 7 4 73	72 68 71	43.9 44.1 44.1	43.2 43.4 43.7	34.4 34.7 34.6
Apr. May Jun. OctJun.	584	583 582 606 5,539	635 617 583 5,533	6.4	7.0 6.2 6.5	74	68 77 77	44.1	43.9 43.9 43.5	34.6 34.7 34.7
Jul. Aug. Sep. Season	: : :	574 574 577 7,264	563 554 603 7,253		6.2 6.5 6.5		76 74 73		43.8 43.8 44.0 43.6	34.9 34.9 35.0 34.5

1/ Monthly data are for 4-week (28-day) periods to facilitate comparisons; season-to-date purchases are for 12-week periods. 2/ October 1959-December 1960 estimates revised upward 7 percent to provide comparability with new sample.

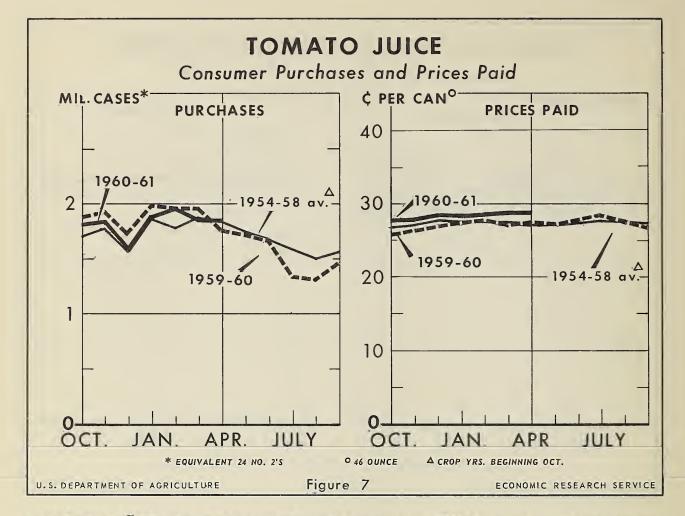


Table 8.=-TOMATO JUICE: Consumer purchases, percentage of families buying, purchase per buying family, and average prices paid, October 1959 to date, with comparisons

Period 1/		l purchas		families	tion of buying 2/	buying	ase per :	46.	ces paid	
	1960- : 1961 :	1959 - :	Average 1954-58	1960- 1961	1959- : 1960 :	1960- 1961	: 1959- : : 1960 :	1960~ : 1961 :		Average 1954-58
	1,000 cases	1,000 cases	1,000 cases	Percent	Percent	Ounces	Ounces	Cents	Cents	Cents
Oct. Nov. Dec. OctDec.	1,815 1,829 1,580 5,224	1,875 1,931 1,718 5,524	1,690 1,781 1,573 5,044	15.2 15.9 14.7	16.1 16.9 16.3	98 89 90	99 97 90	27.8 27.9 28.5	26.0 26.4 27.2	26.9 27.2 27.8
Jan. Feb. Mar. OctMar.	1,871 1,958 1,854 10,907	1,989 1,969 1,958 11,440	1,860 1,795 1,889 10,588	16.8 16.7 16.6	18.5 18.7 18.0	88 96 94	88 89 92	28.4 28.7 28.6	27.5 27.9 27.3	27.7 27.4 27.4
Apr. May Jun. OctJun.	1,855	1,741 1,712 1,660 16,553	1,853 1,757 1,693 15,891	16.5	16.5 15.8 15.5	91	88 92 92	28.7	27.6 27.4 27.8	27.2 27.1 27.3
Jul. Aug. Sep. Season		1,344 1,341 1,477 20,715	1,589 1,505 1,555 20,540		12.9 13.3 14.0		8 5 8 2 88		28.4 27.6 27.1 27.3	27.7 27.6 27.4 27.4

^{1/} Monthly data are for 4-week (28-day) periods to facilitate comparisons; season-to-date purchases are for 12-week periods. 2/ October 1959-December 1960 estimates revised upward 5 percent to provide comparability with new sample.

Equivalent cases 24 No. 2 cans...432 ounces per case.

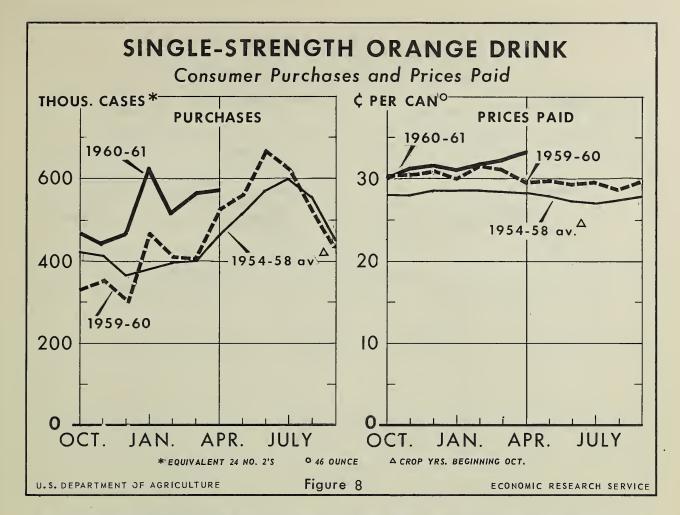


Table 9.--SINGLE-STRENGTH ORANGE DRINK: Consumer purchases, percentage of families buying, purchase per buying family, and average prices paid, October 1959 to date, with comparisons

Period 1	Tota	al purch	ases	Proport families			se per family	:	Pric	es paid -ounce	per can
	1960- : 1961 :		Average : 1954-58	1960 - 1961	1959 - 1960	1960- 1961	: 1959- : 1960	19	960- : 961 :	1959- 1960	: Average : 1954-58
	1,000 cases	1,000 cases	1,000 cases	Percent	Percent	Ounces	Ounces	Ce	ents	Cents	Cents
Oct. Nov. Dec. OctDec.	469 444 466 1,379	331 350 301 982	422 413 365 1,200	3.3 3.1 3.3	2.3 2.9 2.4	117 110 113	117 104 107	3:	0.0 1.3 1.6	30.2 30.6 30.9	28.0 28.0 28.6
Jan. Feb. Mar. OctMar.	628 514 561 3,082	466 414 404 2,266	384 399 403 2,386	4.5 3.7 4.0	3.4 3.6 3.3	111 111 112	109 96 106	3:	1.0 1.7 2.2	30.0 31.5 31.2	28.6 28.7 28.4
Apr. May Jun. OctJun.	5 7 4	524 563 663 4,016	466 516 573 3,941	4.0	3.7 3.8 4.9	117	115 124 114	33	3.2	29.8 29.9 29.4	28.2 27.9 27.4
Jul. Aug. Sep. Season		620 528 431 5,595	600 557 450 5,548		4.2 3.9 3.3		123 114 103			29.7 28.8 29.7 30.0	27.2 27.4 27.9 28.0

1/ Monthly data are for 4-week (28-day) periods to facilitate comparisons; season-to-date purchases are for 12-week periods. Equivalent cases 24 No. 2 cans...432 ounces per case.

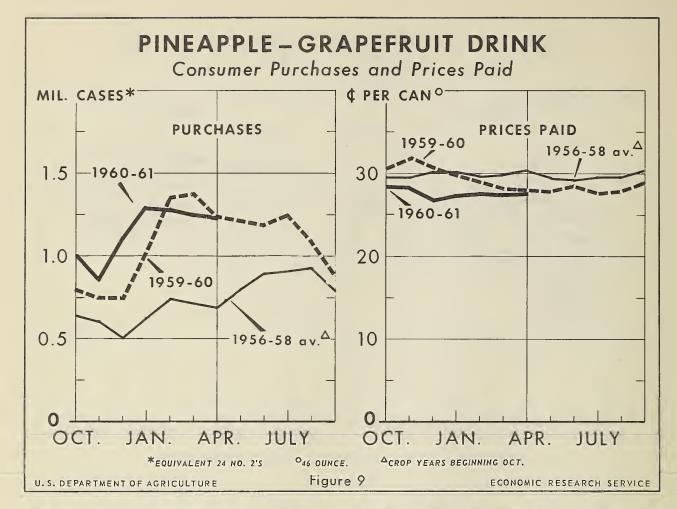


Table 10.--PINEAPPLE-GRAFEFRUIT DRINK: Consumer purchases, percentage of families buying, purchase per buying family, and average prices paid, October 1959 to date, with comparisons

							-			
Period <u>l</u> /	Total	purchase	s <u>2</u> /		tion of buying 2/:	Purcha	ase per g family		ces paid -ounce d	
	1960 - :	1959- : 1960 :	1956-58 :	1960 - 1961	1959 - : 1960	1960- 1961	: 1959- : 1960	1960- : 1961 :		: Average : 1956-58
	1,000 cases	1,000 cases	1,000 cases	Percent	Percent	Ounces	Ounces	Cents	Cents	Cents
Oct. Nov. Dec. OctDec.	1,012 855 1,115 2,982	801 747 749 2,297	643 609 506 1,758	7.2 6.8 7.6	6.9 6.5 6.3	118 105 123	97 93 100	28.5 28.4 26.8	30.7 31.9 .30.8	29.6 29.6 30.2
Jan. Feb. Mar. OctMar.	1,302 1,274 1,254 6,812	1,018 1,354 1,388 6,057	628 742 717 3,845	8.9 8.8 8.3	8.7 9.6 9.9	124 117 129	97 122 118	27.4 27.5 27.7	29.9 29.1 28.3	30.2 29.6 29.9
Apr. May Jun. OctJun.	1,226	1,235 1,216 1,181 9,689	688 812 901 6,246	8.5	8.8 8.8 8.9	118	115 115 109	27.7	28.1 27.9 28.8	30.3 29.5 29.2
Jul. Aug. Sep. Season		1,252 1,097 896 12,934	914 939 797 8,896		9•3 8•5 7•2		108 107 100		27.7 28.0 29.0 29.0	29.6 29.6 30.4 29.8

^{1/} Monthly data are for 4-week (28-day) periods to facilitate comparisons; season-to-date purchases are for 12-week periods. 2/ October 1959-December 1960 estimates revised upward 5 percent to provide comparability with new sample.

Equivalent cases 24 No. 2 cans...432 ounces per case.

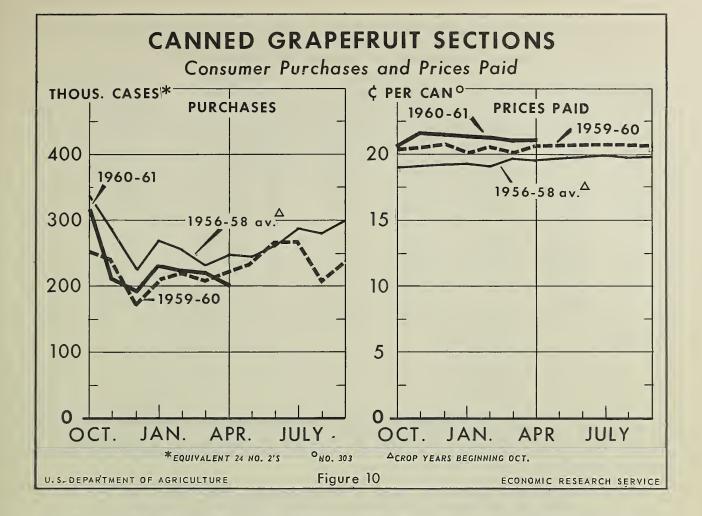


Table 11.--CANNED GRAPEFRUIT SECTIONS: Consumer purchases, percentage of families buying, purchase per buying family, and average prices paid, October 1959 to date, with comparisons

Period 1/	Tot	al purch	ases	Proport families			se per		es paid p . 303 car	
	1960 - 1961	1960	Average : 1956-58		1959 - 1 960	1960 - 1961	: 1959 - : 1960	: 1960- : : 1961 :		Average 1956-58
	1,000 cases	1,000 cases	1,000 cases	Percent	Percent	Ounces	Ounces	Cents	Cents	Cents
Oct. Nov. Dec. OctDec.	318 212 193 723	252 238 174 664	337 286 227 850	5.1 3.7 3.4	4.5 4.3 3.6	57 51 51	53 49 46	20.7 21.7 21.5	20.5 20.5 20.8	19.0 19.1 19.3
Jan. Feb. Mar. OctMar.	234 226 221 1,404	210 222 209 1,305	270 256 233 1,609	3.9 3.9 3.9	3.7 3.9 3.5	54 52 52	52 53 57	21.4 21.4 21.1	20.2 20.6 20.2	19.3 19.1 19.6
Apr. May Jun. OctJun.	206	220 237 269 2,031	249 248 264 2,370	3.4	3.9 3.7 4.5	55	52 61 54	21.1	20.5 20.5 20.7	19.5 19.7 19.8
Jul. Aug. Sep. Season		269 208 239 2,747	288 282 300 3,240		4.3 3.5 4.0		59 54 55		20.7 20.8 20.6 20.6	20.0 19.8 19.9 19.5

1/ Monthly data are for 4-week (28-day) periods to facilitate comparisons; season-to-date purchases are for 12-week periods.

Equivalent cases 24 No. 2 cans...480 ounces per case.

Table 12.--MISCELLANEOUS CANNED SINGLE-STRENGTH JUICES: Consumer purchases, percentage of families buying, purchase per buying family, and average prices paid, October 1959 to date $\underline{1}/$

Period 2/	Total pure	chases 3/		tion of buying 3/		ase per g family	Prices paid per 46-ounce can			
	1960 - 1961		1960- 1961	: 1959 - : 1960	1960- 1961	: 1959- : 1960	1960- 1961	1959 - 1960		
:	1,000	1,000								
	cases	cases	Percent	Percent	Ounces	Ounces	Cents	Cents		
Oct.	1,458	1,379	18.0	16.8	67	70	36.5	37.8		
Nov.	1,456	1,271	18.3	16.9	66	61	37.1	37.4		
Dec.	1,510	1,291	18.2	16.9	66	63	37.1	37.6		
OctDec.:	4,424	3,941					٠.			
Jan.	1,462	1,495	18.6	18.5	64	69	37.9	37.1		
Feb.	1,497	1,558	17.7	19.6	67	65	37.9	37.3		
Mar.	1,569	1,562	19.0	18.7	66	71	37.9	37.1		
OctMar.		8,556					31.7	3102		
:	- ((0	3 530		-0 -		60		>		
Apr.	1,669	1,513	19.1	18.7	71	68	36.6	37.4		
May :		1,555		18.8		67		37.3		
Jun. OctJun.		1,578 13,202		19.5		68		36.2		
1900. = Jun. :		13,202								
Jul.		1,463		19.0		63		36.5		
Aug. :		1,316		16.9		65		37.3		
Sep.		1,396		17.4		65 66		37.3		
Season :		17,377						37.2		
:										

^{1/} All juices other than orange, grapefruit, pineapple, prune and tomato. 2/ Monthly data are for 4-week (28-day) periods to facilitate comparisons; season-to-date purchases are for 12-week periods.
3/ October 1959-December 1960 estimates revised upward 7 percent to provide comparability with new sample. Equivalent cases 24 No. 2 cans...432 ounces per case.

Table 13.--MISCELLANEOUS CANNED FRUIT DRINKS: Consumer purchases, percentage of families buying, purchase per buying family, and average prices paid, October 1959 to date 1/

Period 2/ Oct. Nov. Dec. OctDec.: Jan. Feb. Mar. OctMar. Apr. May Jun. OctJun. Jul. Aug. Sep. Season	Total pure	chases 3/		tion of buying 3/		ase per g family	Prices pa	
	1960 - 1961	: 1959 - : 1960	1960 - 1961	1959- 1960	1960 - 1961	: 1959 - : 1960	: 1960 - : 1961 :	1959 - 1960
	1,000 cases	1,000 cases	Percent	Percent	Ounces	Ounces	Cents	Cents
Nov. :	1,505 1,307 1,329 4,141	1,355 1,293 1,244 3,892	11.2 10.1 10.4	11.3 10.5 9.4	113 109 104	101 102 110	34.2 34.5 34.9	36.0 36.1 35.3
Feb.	1,394 1,530 1,554 8,619	1,373 1,495 1,462 8,222	10.8 11.4 11.3	11.3 11.9 12.0	106 109 114	100 106 104	34·3 34·1 34·4	35.8 35.5 35.4
May Jun.	1,819	1,589 1,894 2,149 13,854	12.7	12.0 14.2 15.9	117	111 113 111	34.3	35.0 34.0 34.0
Aug. :		1,787 1,672 1,539 18,852		13.1 12.4 12.0		110 112 102		33.8 34.1 34.4 34.8

^{1/} All drinks other than orange and pineapple-grapefruit. 2/ Monthly data are for 4-week (28-day) periods to facilitate comparisons; season-to-date purchases are for 12-week periods. 3/ October 1959-December 1960 estimates revised upward 13 percent to provide comparability with new sample. Equivalent cases 24 No. 2 cans...432 ounces per case.

Table 14.--TOTAL SINGLE-STRENGTH CANNED JUICES AND CANNED FRUIT DRINKS: Consumer purchases, percentage of families buying, and purchase per buying family, October 1959 to date

			Juices		Fruit drinks							
Period 1/	Tot purchs	al ses <u>2</u> /	Proportion of families buying		Tota purcha		Proportion of Purchase p families buying buying fam					
	1960-61	1959-60	1960-1961	1960-1961	1960-61	1959-60	1960-1961	1960-1961				
	1,000 cases	1,000 cases	Percent	Ounces	1,000 cases	1,000 cases	Percent	Ounces				
	6,594	6,229	NA	NA	2,986	2,487	NA.	NA				
	: 6,360	5,999	NA	NA	2,606	2,390	NA.	NA				
Dec. OctDec.:	: 6,215 :19.169	5,786 18,014	NA	NA.	2,910 8,502	2,294 7,171	NA.	NA				
000D00.	:	10,017			0,,02							
	6,452	6,868	44.1	1 18	3,324	2,857	20.0	137				
	6,566	7,039	43.4	125	3,318	3,263	20.1	137				
Mar. OctMar.:	: 6,616 :38 803	6,691 3 8,612	43.7	123	3,369 18,513	3,254 16,545	19.6	145				
:		,			10,713							
-	6,691	6,198	44.0	123	3,619	3,348	21.0	140				
May		6,189				3,673						
Jun. OctJun.	: 6,115 : 57,114					3,993 27,559						
		71,122.										
Jul.		5,714				3,659						
Aug.		5,630				3,297						
Sep.		5,816 74,274				2,866 37,381						

1/ Monthly data are for 4-week (28-day) periods to facilitate comparisons; season-to-date purchases are for 12-week periods. 2/ October 1959-December 1960 data revised.

Equivalent cases 24 No. 2 cans...432 ounces per case. NA - not available.

Table 15.--Consumer purchases of selected citrus products as equivalent boxes of fresh oranges and fresh grapefruit, October 1959 to date

			Oranges							:	Grapefruit					
Period 1/	d 1/ Frozen concentrate		:	Canned single- strength juice			: Chilled : juice 2/			-:- :	Canned s strength		Canned sections			
:	1960 - 1961	: 1959 - : 1960	:	1960~ 1961		1959- 1960	-:- :	1960 - 1961	:	1959- 1960	-:- :	1960 - : 1961 :	1959 - 1960	-:-	1960- 1961	-///
	1,000 boxes	1,000 boxes		1,000 boxes		1,000 boxes		1,000 boxes		1,000 boxes		1,000 boxes	1,000 boxes		1,000 boxes	1,000 boxes
Oct. Nov. Dec. OctDec.	3,774 3,668 3,731 11,173	2,996 3,045 3,376 9,417		474 417 390 1,281		375 356 435 1,166		365 395 367 1,127		274 280 273 827		480 432 449 1,361	570 463 420 1,453		221 148 139 508	182 172 126 480
Jan. Feb. Mar. OctMar.	3,654 3,579 3,451 21,857	3,988 3,789 3,883 21,077		350 372 358 2,361		592 618 559 2,935		358 391 399 2,275		309 370 382 1,888		449 452 538 2,800	533 514 468 2,968		163 151 148 9 7 0	145 153 144 922
Apr. May Jun. OctJun.	3,694	3,619 3,503 3,516 31,715		350		485 457 468 4,345		42 8		363 394 393 3,038		632	442 458 385 4,253		143	153 165 187 1,427
Jul. Aug. Sep. Season		3,414 3,279 3,651 42,059				428 414 418 5,605				331 316 319 4,004			365 445 398 5,461			187 145 166 1,925

1/ Monthly data are for 4-week (28-day) periods to facilitate comparisons; season-to-date purchases are for 12-week periods. 2/ Based on yield of canned single-strength orange juice. 3/ October 1959-December 1960 estimates revised.

